

# CK POWER

ADOPT SHARED SERVICES OPERATING MODEL AND KAIZEN WAY OF WORKING FOR TRANSFORMING AND MODERNIZING THEIR BUSINESS TO BECOME "LEAN AND EFFICIENT" ORGANIZATION.



**CK POWER PUBLIC COMPANY LIMITED** is the leading power company in Thailand and the South East Asian region which they are one of CK group. CK Power Service are managing power plants and developing new power projects which they are investing in three power categories which are hydroelectric power, core generation power, and solar power.

**TO GROW AND TO EXPAND** their business to stay competitive in the fast-changing environment of the market, they have to standardize all business processes and innovative technologies need to be in place to increase the productivity and quality of their services across all the six subsidiaries. ABeam has been recommended to CK Power by renowned Japanese business partners of CK Power as ABeam is the consulting company specialize in **Enterprise Transformation Journey [EJT]** and advanced Digital Solution including SAP a global leading software implementation that can help them delivering high-quality of processes for business sustainability.



*The amount of changes CKP needs to undertake to transform the company structure, operating models and process while employees without any disruption during the transition period*



*Three-Phase of Enterprise Transformation Journey*

- Transformation Visioning
- Transformation Execution
- Sustain Transformation



- *Effective and standardize process*
- *Increase the productivity and quality of their service*
- *Reformation of business for growth, profit and sustain*
- *Enhancing enterprise-wide integration by SAP S/4 HANA*
- *Change People in Mindset, Skill and Work Style*



## ABeam Thailand tailored an unique approach

- Commit to Real Change
- Story out entire transformation with all integrated solutions
- Work very closely with client
- Not only design but working until client can independently execute and realize the benefit
- Implement Kaizen infrastructure to sustain improvement

### VOICE



### CK POWER PUBLIC COMPANY LIMITED

Mr. Thanawat Trivisvavet  
Managing Director of CK Power

## PROJECT BACKGROUND AND REASONS FOR SELECTING ABEAM CONSULTING

CK Power's philosophy is to provide power to the people with minimal environmental impact in a sustainable manner. In 2016, CK Power realized that they need to grow and expand their business to be competitive in the industry that the environment keep changing. Mr. Thanawat Trivisvavet, Managing Director of CK Power says, "We have to standardize all business process for future growth because in the modern business world, the business keeps changing all the time. Even if we have an efficient business process now, later on we may lag behind again and we need to update ourselves and improve ourselves again, ".

CK Power selected ABeam Consulting as its partner. They have got many recommendations from their renowned Japanese business partners as a long-term partner which they believed that ABeam will be just around the corner ready to help us, support us in the future transformation again and again because The strength of ABeam was that, ABeam was willing to spend time working with our staff, willing to spend time to really understand our challenges, and to work hand in hand with our staff to help them transform their work process from individual level, to department level, to corporate level, in all levels .

## CHALLENGES AND THE SOLUTIONS

The project called "**Enterprise Transformation Journey [ETJ]**" which divided into 3 phases with ABeam's unique Method and Industry Framework®, were implemented and help CKP complete projects on time, within budget, and to a consistent high quality. **The first phase** of ETJ is to identify the clients' purpose and objective. Together we define the ideal state of the company and form a long-term approach then work together with the client to finalize transformation themes.

**In second phase**, ABeam helped CKP set up a Shared Service Center to streamline and supervise the operation of its subsidiaries and associated companies. ABeam also build people's capability has underpinned CKP's corporate philosophy and helped implement world-class enterprise resource planning software.

**Third Phase**, ABeam creates a sustainable transformation by providing continuous support & Improvement, following the Kaizen concept.

## IMPACT OF IMPLEMENTATION AND FUTURE VISION

In 2019, CKP were able to transform into a modern company with efficient systems, while at the same time taking great care of all stakeholders, the society, and the well-being of staff.

"I think sustainable way to run the business takes pride in delivering sustainable growth. It was ABeam that created the new solution and new business process which is very successful and very much appreciated by our board of directors, our executives, and all our staff. I believe that we also benefit from this project in a way that our staff were able to step out of their comfort zone. The tailor-made package from ABeam makes such a stand out deliverable from other consulting firms in the world. Please keep this quality with you." concluded by Mr. Thanawat.

### Client Overview

Company Name: CK Power Public Company Limited.  
HQ Location: No. 587 Viriyathavorn Building, 19th Floor, Sutthisan Winitchai Road, Ratchadaphisek Subdistrict, Dindaeng District, Bangkok 10400  
Establish: 2011  
Business: Power Industry