

# SCM650: Cross-Functional Customizing in Sales and Distribution

### **Course Outline**

## **Course announcements**

This course is ideal for persons requiring detailed cross-application configuration knowledge to map requirements integrated to sales and distribution.

# **Course Duration**

3 Days

# **Delivery Format**

Classroom, Virtual Live Classroom, Hybrid

#### **Course Fee**

Please contact us for details

#### Goals

- Explore settings to map requirements in the area of Sales and Distribution (S&D) that require knowledge of crossapplication Customizing functions
- Understand and consider complex relationships in mapping organizational structures
- Configure and adapt special functions like copy control, text control, output control
- Understand system modification options and personalization techniques

# **Audience**

- Application Consultant
- Business Process Architect
- Business Process Owner / Team Lead / Power User
- Program / Project Manager

# Content

- Copy Control
  - Modifying Copy Control
- Text Control
  - Identifying Text Sources
  - Configuring Text Control
- Output
  - Adjusting Output Determination
  - Adjusting Output Types
  - Using PDF-Based Forms in the Sales Process
- Enhancements and Modifications
  - Using Enhancement Technology
  - Adjusting the Screen Setup of a Transaction Using Table Controls
  - Adjusting Lists in Sales and Distribution
  - Controlling Customer Master
     Data Using Account Groups
  - Adjusting the Screen Setup of a Transaction Using Transaction Variants
  - Adding New Fields
  - Performing System
     Modifications Using Classic
     Enhancement Technology
  - Performing System
     Modifications Using the
     Enhancement Framework