

SCM620: Pricing in Sales and Distribution

Course Outline

Course Duration

3 Days

Delivery Format

Classroom, Virtual Live Classroom, Hybrid

Course Fee

Please contact us for details

Goals

Successfully set up functions and customizing settings for pricing in Sales and Distribution

Audience

Project team members

Content

- Condition technique for definition and maintenance of prices, surcharges and discounts
- Creating condition tables, access sequences, and condition types
- Using prices and other conditions in sales documents
- Promotions and sales deals
- Introduction to rebate processing