

SCM600: Business Process in Sales and Distribution

Course Outline

Course Duration

5 Days

Delivery Format

Classroom, Virtual Live Classroom, Hybrid

Course Fee

Please contact us for details

Goals

- In this course, participants learn about the fundamental business processes in sales and distribution
- Participants learn how to perform the most important functions in the process chain, from presales to customer payment, in the SAP system. The areas of materials management, manufacturing (for example, assembly orders), and financial accounting are also touched on

Audience

This course is aimed at consultants, project managers, project team members and key users

Content

- Organizational structures in sales and distribution
- Working with the relevant master data for the processes
- Overview of the process chain
- Introduction to the availability check
- Sales and distribution processing with make-to-order production
- Complaint's processing
- Introduction to sales and distribution reporting