

C_TSCM62_67: SAP Certified Application Associate - Sales and Distribution, ERP 6.0 EhP7

Course Outline

Description

The "SAP Certified Application Associate - Sales and Distribution, ERP 6.0 EhP7" certification exam verifies that the candidate has the knowledge in the area of Sales Order Management for the consultant profile. This certificate proves that the candidate has a basic understanding within this consultant profile, and can implement this knowledge practically in projects.

Course Duration

180 Min

Delivery Format

Online by subscription

Course Fee

Please contact us for details

Notes

To ensure success, SAP recommends combining education courses and hands-on experience to prepare for your certification exam as questions will test your ability to apply the knowledge you have gained in training.

You are not allowed to use any reference materials during the certification test (no access to online documentation or to any SAP system).

Topic Areas

Please see below the list of topics that may be covered within this certification and the courses that cover them. Its accuracy does not constitute a legitimate claim; SAP reserves the right to update the exam content (topics, items, weighting) at any time.

•	Sales Documents	> 12%
	(customizing)	
•	Shipping Process and	8% - 12%
	Customizing	
•	Master data	8% - 12%
•	Pricing and condition	8% - 12%
	technique	
•	Sales process	8% - 12%
•	Organizational Structures	8% - 12%
•	Cross-functional Customizing	8% - 12%
•	Basic Functions (customizing)	8% - 12%
•	Billing Process and	8% - 12%
	Customizing	
•	Availability Check	< 8%