C_TS460: SAP Certified Application Associate - SAP S/4HANA Sales

Course Outline

Description

The "SAP Certified Application Associate - SAP S/4HANA Sales" certification exam validates that the candidate possesses the fundamental and core knowledge required of the SAP S/4HANA Sales profile. This certification proves that the candidate has an overall understanding and in-depth technical skills to participate as a member of a project team in a mentored role. This certification exam is recommended as an entry level qualification. This certification exam is appropriate for those who are certified in any of the certification exams: "SAP Certified Application Associate - Sales and Distribution, ERP" / "SAP Certified Application Associate - Sales and Distribution, ERP" / "SAP Certified Application Associate - Order Fulfillment with SAP ERP.

Course Duration

180 Min

Delivery Format

Online by subcriptions

Course Fee

Please contact us for details

Notes

To ensure success, SAP recommends combining education courses and hands-on experience to prepare for your certification exam as questions will test your ability to apply the knowledge you have gained in training.

You are not allowed to use any reference materials during the certification test (no access to online documentation or to any SAP system).

Topic Areas

Please see below the list of topics that may be covered within this certification and the courses that cover them. Its accuracy does not constitute a legitimate claim; SAP reserves the right to update the exam content (topics, items, weighting) at any time.

Topic	Weighting
Master Data and Organizational Structures	>12%
Pricing	>12%
Sales	>12%
Simplifications	>12%
Shipping	8% - 12%
Reporting and Analytics	8% - 12%
Billing	<8%
Cross-functional Topics	<8%
Intelligent Technologies	<8%