

# Solving Issues in the Real Estate Value Chain

## ABeam Real Estate Management Solution (ACRES)

Solving real estate life cycle issues and contributing to business sophistication and decision-making with cloud solutions

The environment surrounding the real estate industry is becoming more sophisticated and complex due to environmental changes, such as changes in population concentration in urban centers and labor shortages, as well as the diversification of individual lifestyles and value standards, and they all need to be addressed in different ways.

These issues requiring actions include many related to real estate management. For example, real estate information is not integrally managed, resulting in inefficiencies, such as double input of various information; it takes time and money to visualize income and expenditure information as well as market value information for each property, making it difficult to grasp whether a managed property is being utilized effectively; and documentation processes, including the processing of paper documents, signatures, and seals, are long and exhaustive, resulting in low business efficiency.

Such issues have become barriers, leading to difficulties in responding to increasingly sophisticated and complex environmental changes and a slow-down in such action.

ABeam Consulting provides "ACRES (stands for **A**Beam **C**loud **R**eal **E**state **S**olution)," a cloud solution that comprehensively and centrally manages information related to the real estate value chain and realizes information visualization as well as operation standardization and streamlining, providing the support you need for problem-solving throughout the real estate life cycle.

### Barriers to progress

- Information is fractured along the fault lines of each real estate value chain, impeding visualization
- The operation efficiency of real estate management and the like has not progressed, halting response to changes in the industry environment and business acceleration



Comprehensive information management, visualization, and data utilization are essential throughout the real estate value chain

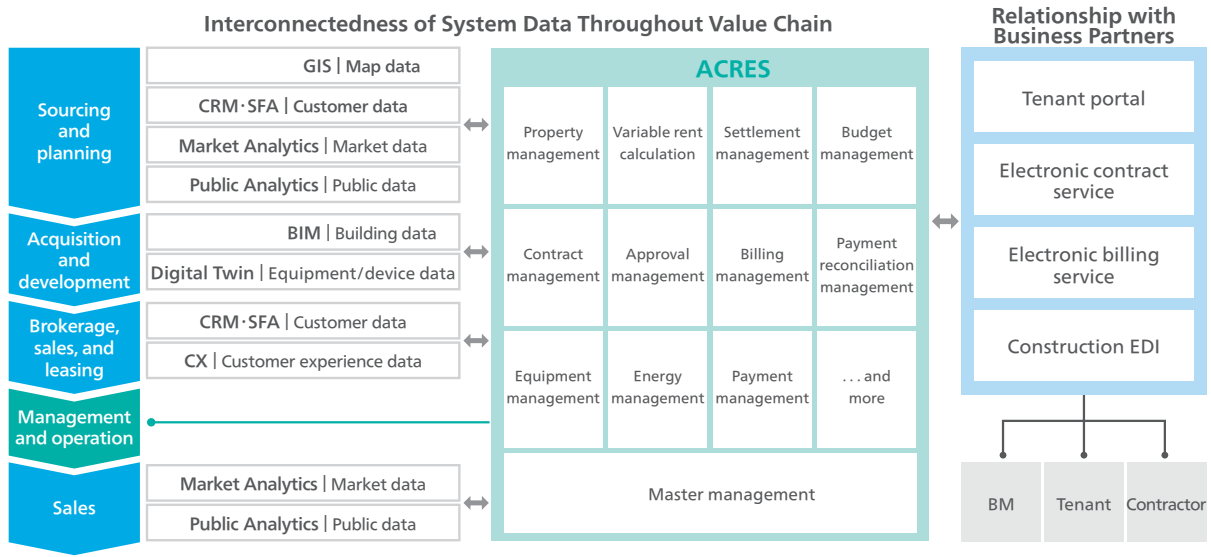
### Why choose ACRES?

Adding ACRES, which centrally manages information related to the real estate value chain, into your repertoire means receiving the support you need for solving problems throughout the real estate life cycle and accelerating operations. ACRES is a cloud solution with high function compatibility and expandability as well as an extensive proven track record. In a short period of time and at low cost, you can experience the high quality that ACRES deployment and operation delivers.

<p><b>One input Multiple uses</b></p>  <p>Centralized management of data related to real estate operations</p>	<p><b>Various reporting functions</b></p>  <p>Delivers reporting with BI tools to suit your needs</p>	<p><b>High interconnectedness and expandability</b></p>  <p>Easy to link with other systems and combine with new solutions</p>	<p><b>Full maintenance support</b></p>  <p>Technical maintenance support provided by our staff</p>
<p><b>Industry standard templates</b></p>  <p>Templated industry standard business processes and corresponding functions</p>	<p><b>Extensive track record</b></p>  <p>Smooth and effective deployment based on extensive track record</p>	<p><b>Short introduction timeline</b></p>  <p>Results achieved in a short period of time with the use of templates</p>	<p><b>SAP reliability and proven performance</b></p>  <p>Reliability and compliability with laws and regulations through the use of the world's topERP package</p>

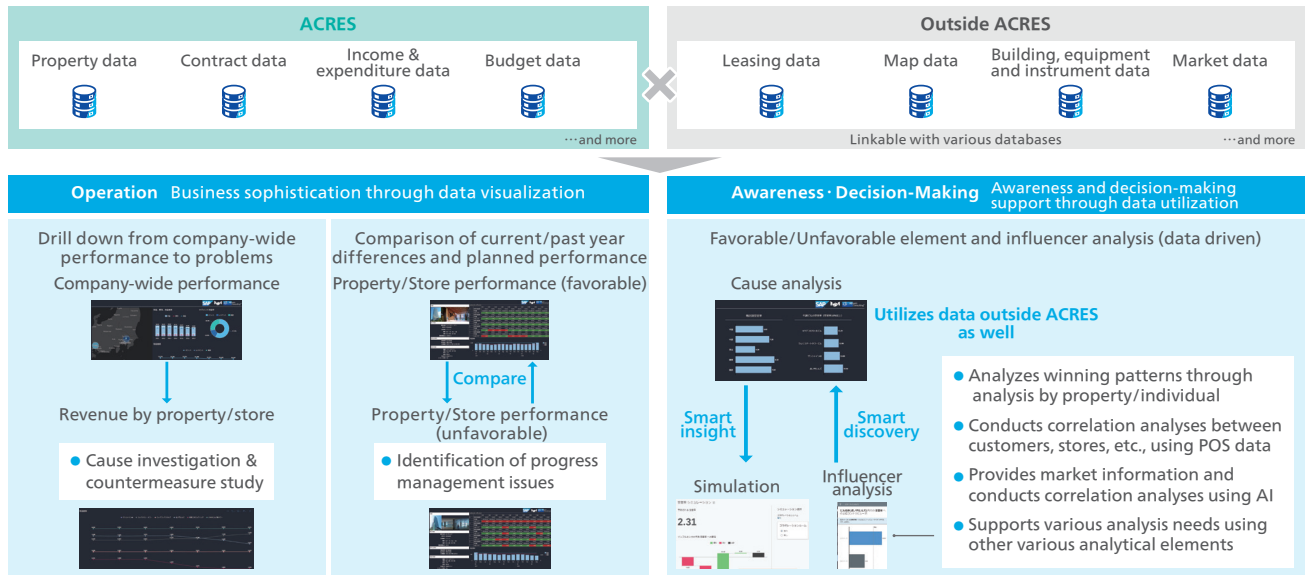
## ACRES Overview

ACRES is a core system for managing the entire life cycle of real estate. The system provides business functions for centralizing information and reporting functions that utilize existing data, allowing partial use as well as future system expansion.



## Business sophistication and decision-making support through data utilization

ACRES delivers a variety of reports as a standard function, allowing you to grasp, analyze, and report management data in real-time. In addition to KPIs and the various data prepared by ACRES, ACRES supports decision-making across an extensive range of scenarios by also utilizing the data of other databases.



## Clients

Below are examples of customer deployments. ACRES has a proven track record of deployment to various companies that own and/or utilize real estate.

Company	Overview
<b>Company A</b> No. of contracts: <b>About 8,000</b>	<ul style="list-style-type: none"> <li>Realized mechanisms capable of aggregating, managing, and evaluating information pertaining to all buildings related to a general developer management</li> <li>Utilized reporting functions with analysis scenarios and KPIs required for building management prepared in advance</li> </ul>
<b>Company B</b> No. of contracts: <b>About 3,000</b>	<ul style="list-style-type: none"> <li>Centralized management of property information (location, size, drawings, etc.) including not only rental properties but also commercial real estate</li> <li>Simultaneously introduced solutions at subsidiaries (real estate leasing businesses), streamlining leasing and owner settlement operations between groups</li> </ul>
<b>Company C</b> No. of tenants: <b>About 1,500</b>	<ul style="list-style-type: none"> <li>Realized, as an SC business operator that develops fashion buildings nationwide, rental management of properties and tenant space, centralizing data and streamlining deposit/withdrawal operations</li> </ul>
<b>Company D</b> No. of properties: <b>About 150</b>	<ul style="list-style-type: none"> <li>Introduced general fund management operations (property management, contract management, loan management, AM operations, construction management), streamlined AM operations, and refined analysis and countermeasures with the aim of building a real estate fund management support system</li> </ul>
<b>Company E</b> No. of contracts: <b>About 14,000</b>	<ul style="list-style-type: none"> <li>Realized asset management company operations as well as property, rent, repair management and accounting processing linkage through collaboration with PM companies based on workflows, streamlining operations and ensuring internal control.</li> </ul>