

# ABeam S.C.O.P.E with Cloud Option

(Supply Chain Operation and Planning Essentials, One of “ABeam templates”)

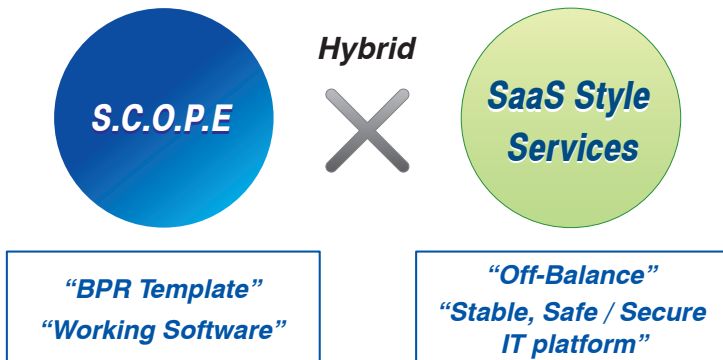
## Are supply and demand management reforms becoming major obstacles for your company?

In today’s economic climate, cost reductions have become priority issue for manufacturers. Despite the progress being made in cutting manufacturing costs, few companies have been successful in reducing inventory costs (inventory reduction, reduction of disposal loss).

### Main Features of the Service

ABeam Consulting’s hybrid “S.C.O.P.E with Cloud Option” which combine the benefits of “SaaS Style Services” and the “Supply Chain Operation and Planning Essentials,” which is packed with the essence of the many supply and demand management reforms undertaken by ABeam, will enable supply and demand management reforms, which were once thought to be difficult, in a short period of time, and with low initial implementation costs as well as low maintenance

### ABeam S.C.O.P.E with Cloud Option



### Benefits

- Fast implementation and Fast payback
- Foundation for BPR
- Low system implementation cost
- Low maintenance cost

### Solutions for One of Those Customer’s Critical Issues

This solution will solve the issues associated with operations, system implementation, and system maintenance with the hybrid service combining the “Supply Chain Operation and Planning Essentials” and “SaaS Style Services.”

### Issues

#### Common Supply and Demand Management Issues

<b>Business operations</b>	Supply Chain Operation and Planning are dependent on individual skills and are difficult to standardize
	Dispersed information across organizational barriers
	Too many / complicated functions and Not-user friendly
<b>System implementation</b>	Expensive upfront cost for systems implementation
	Vague or long payback period
<b>Maintenance</b>	Cannot afford to maintain dedicated IT maintenance personnel

### Services and Features

#### S.C.O.P.E with Cloud Option

### S.C.O.P.E

- Business process and software filled with essence of our past supply chain experience*
- Equipped with essential functions for demand and supply management process to reduce add-on development*
- Proven usability through actual implementation*
- Low initial implementation and maintenance costs*

### SaaS Style Services <sup>\*1</sup>

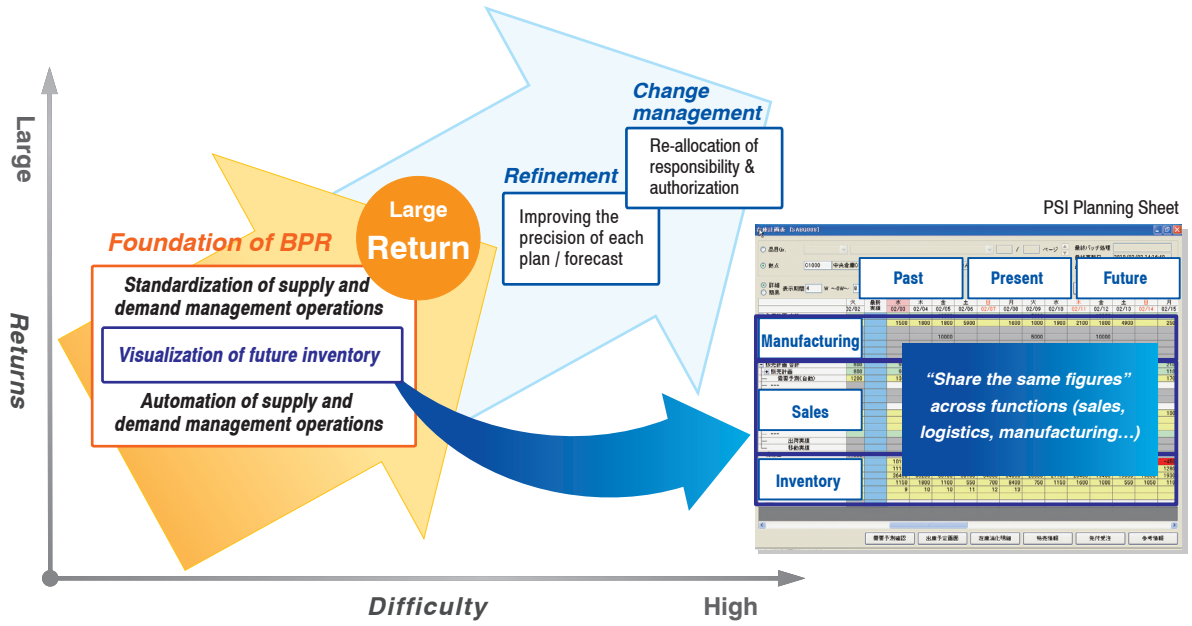
- Service without investment in IT asset*
- Systems maintenance included in the service offering*
- Stable, safe, and comfortable service*

\*1 S.C.O.P.E with cloud option is a service using NEC Corporation’s (NEC’s) share IT platform, “RIACUBE.”

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## What is Meant by Foundation of BPR?

The key to success in the reforms on supply and demand management includes the realization of “standardization of operations,” “visualization of figures,” and “automation of operations.” This template comes equipped with capabilities to realize the above three points and supports the facilitation of reforms at your company.



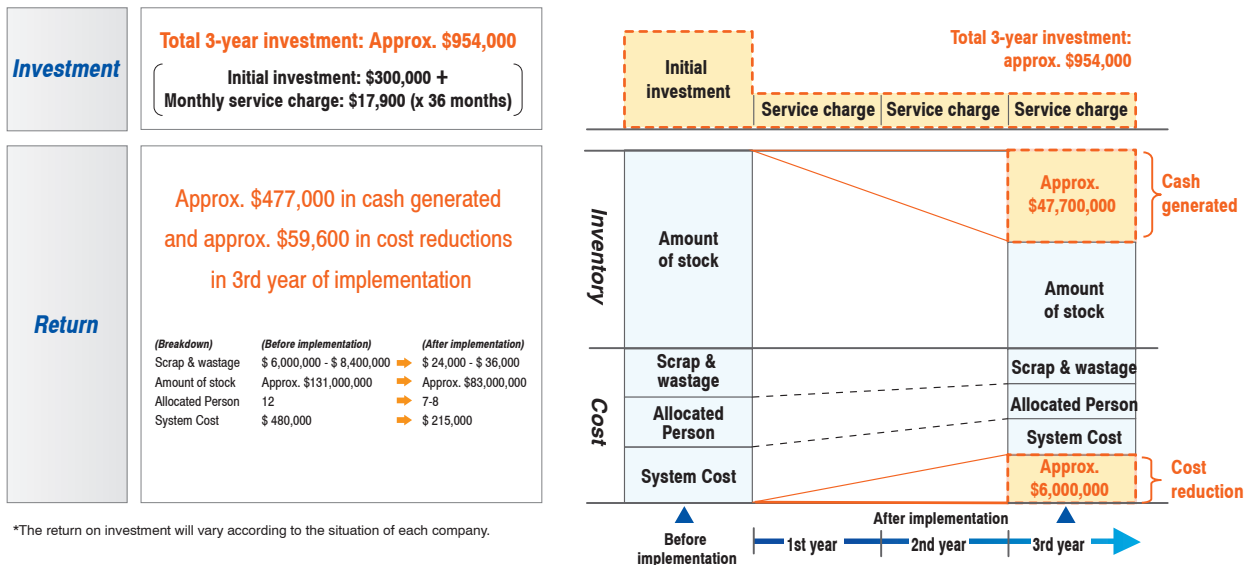
## Price of the S.C.O.P.E with Cloud Option and Details of Services (Example)

The model provided (Example)		Service details (Example)	
<b>Initial investment</b>	<b>\$120,000 or more</b> (Implementation period: 3 months or more)	➔	<ul style="list-style-type: none"> <li>• Fit &amp; Gap analysis</li> <li>• Additional design and development, testing</li> <li>• Support of I / F development and join test</li> <li>• Support of data migration and training</li> <li>• After go-live support</li> </ul>
<b>Monthly service charge</b>	<b>\$12,000 / month or more</b>		<ul style="list-style-type: none"> <li>• S.C.O.P.E with Cloud option service charge</li> <li>• Maintenance service of IT platform</li> <li>• Maintenance service of applications</li> </ul>

\*The model provided above is one example. We can provide quotes of terms and conditions that suit the needs of each customer.

## Return on investment (Example)

Implementing S.C.O.P.E with Cloud option will yield sufficiently “large returns” on investments in a short period of time.



\*The return on investment will vary according to the situation of each company.