



### SAP® Qualified Partner-Packaged Solution

## SAP S/4HANA® Quick Supplier Portal

Quick Supplier Portal for SAP Ariba and SAP S/4HANA® integration

In recent years, global companies at the forefront of spending optimization have been using AI and the latest cloud solutions to transform purchasing for groupwide corporate transformation, thereby improving productivity and reducing costs. In the process from purchase to payment, suppliers need to be linked up with a variety of transaction information. With offline interactions still commonplace, however, this seen as the area in the supply chain where digitalization lags farthest behind. Even among companies that implement ERP, it is common to put off supplier collaboration functions for reasons such as return on investment and scheduling.

#### Issues for firms implementing ERP

Companies that have implemented ERP have made great strides in standardization and efficiency of internal business processes. On the other hand, there is still plenty of room for improvement in the efficiency of working with suppliers, given that so many of these transactions are still handled through such offline means as postal mail, telephone, and fax. Even companies that are improving their efficiency are under pressure to renew their existing EDI systems due to obsolescence, and are facing the challenge of building supplier portals.

# Buyer firms Purchase order Receiving Order processes using postal mail and FAX Delivery date response and shipment notification by e-mail Matching of paper invoices at the end of the month Payment notification Payment notification Suppliers Incoming order management Shipping notification Invoice notification Payment notice confirmation

#### The role and importance of a supplier portal

For processes from order placement to payment, there is a growing need to be able to easily connect and transact with suppliers through the buyer's core system (e.g., ERP) and the Internet. In doing so, the following three points are crucial.

1 Short-term buildup with low initial investment

Many companies are reluctant to revamp their supplier collaboration functions because of concerns about return on investment and the difficulty of building a supplier portal. This makes it a crucial point to complete any such project within a short period of time and with a small initial investment.

2 Online connectedness, from order to payment

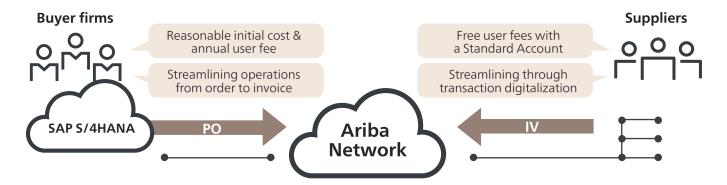
There is a need to make offline operations more efficient. This is done by linking transaction data with suppliers through the Web, and carrying out purchasing operations on a single platform.

A pricing structure that doesn't burden suppliers

When implementing a supplier portal, it is important to provide a billing structure that is acceptable to the supplier.

#### Quickly create a supplier portal with SAP Ariba

ABeam Consulting offers the SAP Ariba SNAP Automation implementation package for quick supplier portal creation. Its scope encompasses purchase orders sent from the buyer company to the supplier, as well as invoices sent from supplier to buyer. Web-based electronic communication with suppliers improves productivity by enabling paperless order placement, order confirmation and invoice matching.



For SAP S/4HANA adopters in particular, the system can be implemented with only simple customization. This makes it possible to quickly implement a supplier portal with lower initial costs compared to building a conventional supplier portal. The annual user fee is fixed for buyers, with no limit on the volume of transactions, number of users, or number of suppliers. Use is free for suppliers with Standard Accounts.

Possible transactions		Order placement, delivery date response, shipment notification, invoice matching, and payment notification are covered.
Initial investment		For companies implementing SAP S/4HANA, parameter setting is all that is required, with no I/F program development needed.  (Companies implementing ECC are advised to consult with us separately.)
Annual user fee	Buyer firms	Fixed price with no limit on transaction volume or supplier count
	Suppliers	No user fee (with a Standard Account)

#### Implementation scheduling

Implementation can be completed within 12-16 weeks using the SAP S/4HANA Quick Supplier Portal. This is a rough estimate of the implementation time required to set up the standard functions for deployment with a maximum of 30 suppliers. Actual implementation periods may vary depending on individual requirements (e.g., country-specific requirements).

#### The value ABeam Consulting provides

We envision optimal business scenarios based on our extensive implementation experience and know-how, then help improve productivity by moving forward with supply chain digitalization.

- 1 SAP capabilities including ERP and SAP Ariba
- Providing one-stop services from reform conceptualization to implementation, stabilization and global rollout
- 3 Strong support from one of Japan's largest groups of SCM consultants

#### Contact

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