ABeam Consulting®
Build Beyond As One.

# SAP® Solution Manager Consulting Services

Preparation of SAP Enterprise Support and Reduction of SAP maintenance costs using SAP Solution Manager

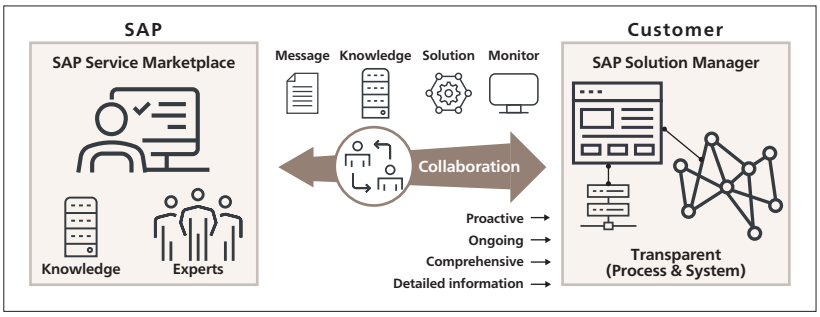
### Implementation of SAP Solution Manager is mandatory

Use of SAP Solution Manager has become mandatory under SAP Enterprise Support.

### Effective use of SAP Solution Manager

SAP Solution Manager has various functions and requires no additional license fee. In SAP maintenance phase, SAP Solution Manager helps improve operational costs.

### Collaboration Platform Based on SAP Solution Manager




(Source: Outline of SAP Enterprise Support, SAP Japan)

## Issues and Solutions

### Customer Pain Point

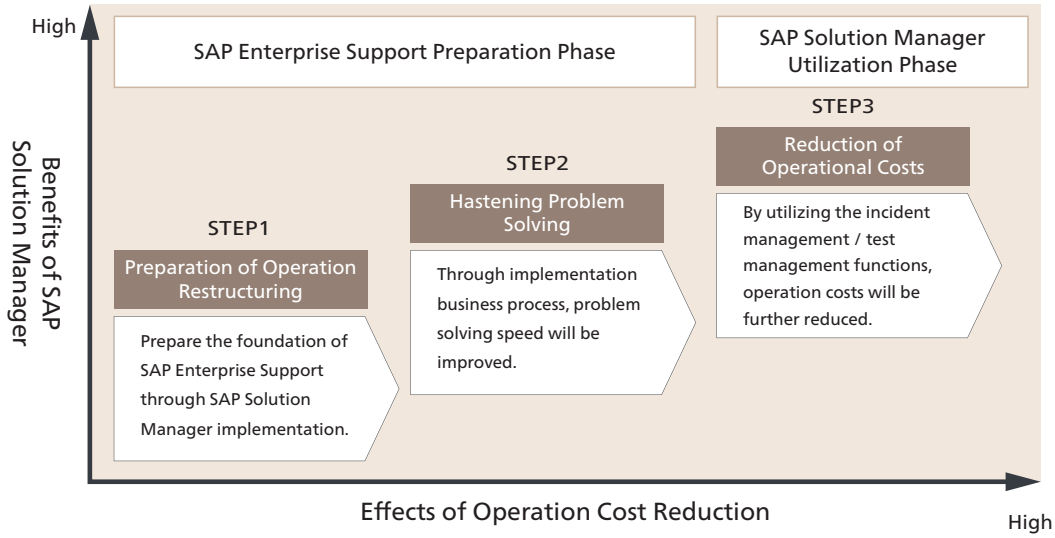
"We understand the need to implement SAP Solution Manager, but we are not sure what and how much is needed."
"We don't know how to effectively use SAP Solution Manager."

### Solutions by ABeam Consulting

At first we recommend implementation the functions required under SAP Enterprise Support and business processes.
Next step we will implement incident management / test management functions to ensure the maximum return on investment and reduction of operation costs.

## Steps toward SAP Solution Manager Implementation Proposed by ABeam Consulting

We propose 3 Steps from preparation for SAP Enterprise Support to reduction of operation costs powered by SAP Solution Manager.

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## Services Provided by ABeam Consulting

| | Name of Service | Service Details | Duration |
|---|---|---|---|
| STEP1 | **ABeam Starter Pack for SAP Solution Manager** | **SAP Solution Manager implementation for enjoying the services of SAP Enterprise Support**<br>・ Planning<br>・ Installation<br>・ Basic setting<br>・ Setting standard scenario service desk<br>・ Basic operation training<br>*SMD setting is an option sold separately. | **2-3 weeks** |
| STEP2 | **Support service for business process implementation** | **Support for business process implementation**<br>・ Consulting on business process analysis<br>・ Support for implementation of business processes in the SAP Solution Manager | **4 weeks or longer** |
| STEP3 | **ABeam Consulting for SAP Solution Manager** | **Function enhancement for reducing operational costs**<br>・ assessment<br>・ Implementation of test management function<br>・ Implementation of incident managementfunction | **4 weeks or longer** |

Prerequisites

ABeam Starter Pack for SAP Solution Manager
- Customer prepares hardware, media and network connections with SAP for SAP Solution Manager installation.

Support service for business process implementation
- Installation of SAP Solution Manager required.

ABeam Consulting for SAP Solution Manager
- Pre-implementation of business processes in SAP Solution Manager, when implementing the test management function.

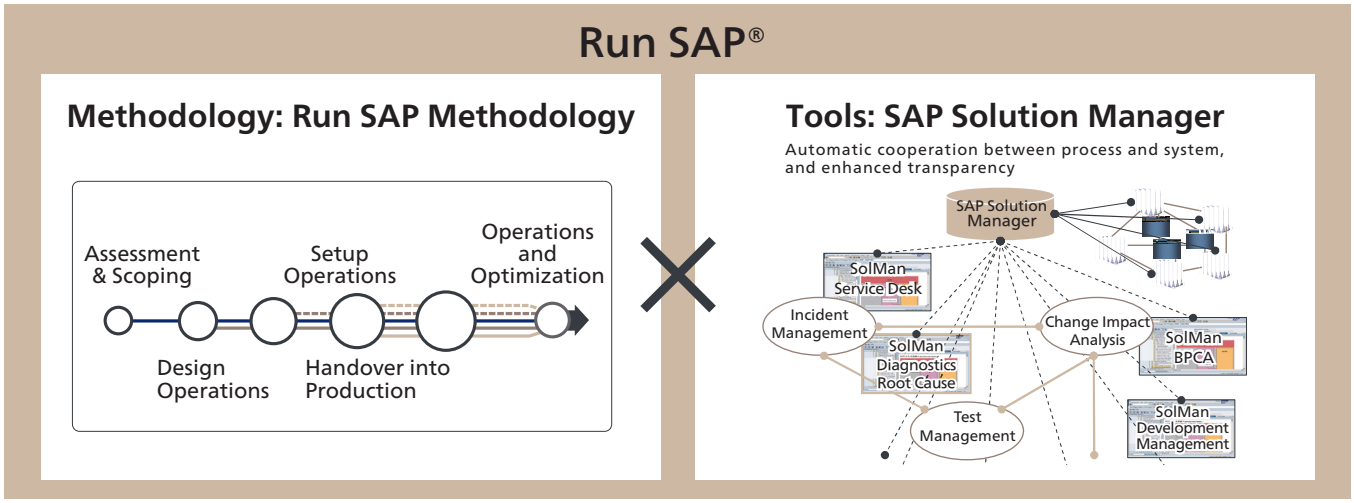
## First in Japan to Acquire "Run SAP Implementation Partner" Certification

Given the expanding solutions and progress in architecture, SAP solutions have come to require complex and sophisticated operations.
SAP recommends Run SAP for complex and sophisticated operations.
ABeam Consulting became the first in Japan to acquire Run SAP Implementation Partner certification. As a result, we can now implement an operation environment based on Run SAP.

SAP® Certified in Run SAP Implementation

### Run SAP

Run SAP consists of the methodology to implement "E2E Solution Operation," which is the best practice procedure for operations, and tools (SAP Solution Manager).

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