



# **Cost Planning Services for Manufacturing that Creates New Perspectives for Cost Optimization**

Clarify areas for improvement through multiplication thinking, Supporting the creation of effective themes for initiatives

Cost optimization is a perennial theme in securing and expanding profits in the manufacturing industry, but the following issues remain: (1) The structure of manufacturing costs is not well understood; therefore, the effect of cost reduction is not properly calculated. (2) The lack of methods and opportunities to gain fresh perspectives leads only to ideas that are an extension of current ones. (3) Even when such an idea emerges, it is neglected due to the top priority given to achieving the goals of the department, or due to a conflict of interest between departments. ABeam Consulting offers assets based on its extensive experience in on-site improvement utilizing DX and supports cost planning in areas that are difficult to realize by the client on their own.

## **Cost Planning Issues**

The following cases are evident: Past efforts have narrowed down thinking and perspectives, so that no new ideas for cost planning are generated. The cost structure is not properly understood, and measures are therefore selected without recognizing effective ways to approach the cost structure.

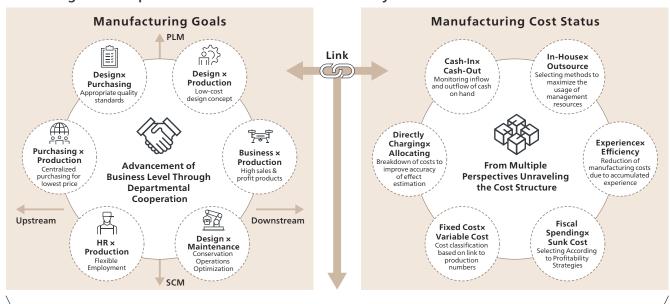
#### **Service Summary**

This service uses the following three features to define the target of manufacturing from a cross-functional perspective. By linking each manufacturing cost indicator, we discover areas not yet targeted for improvement. In addition, we select policy measures based on cost size, and provide cost planning.

Generating New Cost Planning Ideas From a Cross-Departmental Perspective Organizing a Complex Cost Structure to Match the Fact of Cost Occurrence

Determine Policies From the Perspective of Manufacturing "Goals" x "Cost Status"

#### Discovering New Perspectives & New Points of View You May Not Realize



Target Area	Policy Measures
Appropriate Quality Standards	Analyzing the product quality required by the market & minimizing quality costs
Optimizing Maintenance Operations	Optimizing maintenance frequency & reducing consumable usage
Flexible Employment Status	Reviewing employment contracts & utilizing temporary employees

※ Reduction effect depends on the case.

## The Value Proposition of ABeam Consulting

Manufacturing cost planning in unexplored areas requires breaking down the cost structure from multiple perspectives and generating measures. ABeam Consulting supports manufacturing cost planning in areas that are difficult to realize on your own by utilizing our extensive experience and know-how in the manufacturing industry.

# Human Resources From Diverse

Leading activities by personnel with experience in multiple areas such as "Design x Manufacturing" and "Accounting x Production".

# List of Specific Policy Measures

Possession of a systematic and organized asset of effective know-how gained from the project.

# From Strategy to Execution From Value-Added Perspective

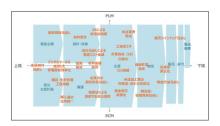
Supporting for the strategic planning and implementation according to management policies, based on a multilateral perspective of manufacturing costs.

# **Assets for Optimal Manufacturing Costs**

Utilizing assets based on the diverse skills of human resources from various industries and know-how gained through extensive experience in cost planning, we can identify areas not yet targeted and cost size to reduce manufacturing costs.

# **PLM/SCM Cost Optimization Mapping**

☑ Mapping PLM/SCM from upstream to downstream to visualize cost reduction efforts



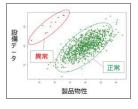
# **Management Indicator Setting**

- Setting indicators to measure the effectiveness of various improvement activities
- ☑ Linking indicators and costs

## **Data Analysis**

- $\ensuremath{\square}$  Acquired data is analyzed to create new business strategies.
- Expert analysts select the most appropriate method for the analysis purpose, perform data cleansing, and evaluate the analysis results.





### **List of Cost Planners**

- Listing means for each expense item and categorize by PLM/SCM, sales, purchasing, engineering, manufacturing, etc.
- Discussion of means while clarifying the specific details of what is to be done and the departments involved.

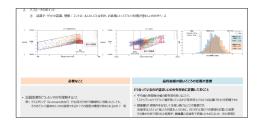


# **Project Management Office (PMO)**

- Managing and promoting the reliable implementation of policies measures
- ☑ Confirming changes in KPI with digital data and evaluating the policy measures implemented

#### Improvement Know-How

Past project results are accumulated as improvement know-how, making reproducible execution possible.



### **Approach**

In our Cost Planning Services for Manufacturing, we clarify issues by organizing your manufacturing cost structure and past initiatives. Then we determine specific policy measures through assessment.

