



Consolidated enterprise management has taken on an even greater significance in recent years. For the statutory accounting, companies are required to prepare the annual securities report based on the consolidated financial statements, as well as preparing the quarterly consolidated financial statements at an earlier date. However, in reality there are large numbers of companies that do not practice managerial accounting, which includes overseas subsidiaries in their monthly or quarterly reports on a consolidated basis.

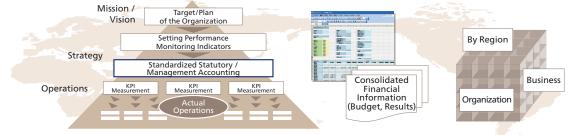
As major advances are made in corporate globalization, the reinforcement of consolidated enterprise management that complies with the management approach based on IFRS, and that covers not only financial information but also logistics and project management information has become an essential task for companies that require prompt management decisions.

ABeam Consulting offers various services relating to the reinforcement of consolidated enterprise management in a comprehensive manner.

The Need for Reinforced Consolidated Enterprise Management

The external environment surrounding companies Intensified corporate competition on a global scale The need for swift and accurate decision-making by management Disclosure of enterprise management through responses to the management approach Shortening the enterprise management cycle by the quarterly statutory reporting Demands for earlier financial closing by the market and investors Full application (adoption) of IFRS

There is a need to reinforce global consolidated management that goes beyond the boundaries of statutory and managerial accounting



Framework of Consolidated Enterprise Management

In order to reinforce consolidated management, it is necessary to visualize management information according to the objective of each type of management, upon defining the necessary timing, accuracy and scope. ABeam Consulting proposes to define the framework of consolidated enterprise management for each purpose as follows and proposes developing a system that will provide the information when

necessary.	Logistic (PSI) information	Managerial consolidated information	Statutory accounting information
Objectives	Enterprise Managem	ent	Release to the public, compliance with laws
Cycle	Daily Weekly	Monthly	Quarterly Half-yearly Yearly
Timing (Example Schedule)	1st business day Every Thursday 5th business day	6th business day 10th business day	Disclosure during the month
Target data (Scope of management)	Results Plan	Results Budget	Results Budget
	Global PSI ProductionPlan Global PSI	Accounting, logistics Accounting, logistics	Accounting, Logistics and Other KPI
	Logistics information from manufacturing to sales (quantity, amount)	Monthly financial information (PL, BS)	Quarterly Financial Information (PL, BS, CF) From Accounting System and Subsidiaries
Segment	Region, company, business area, item	Region, company, business area	Segments for release to the public based on accounting standards / laws
Data Processing	Unification / conversion of master code (material, customer)	Simplified consolidated processing	Statutory consolidated processing
Scope of targeted companies	Subsidiary subject to enterprise logistics management	Subsidiary subject to enterprise financial management	Scope of consolidation pursuant to standards for preparation of consolidated financial statements
	PSI:Production Sales Inventry		

The Focus of Reinforcement Support of Consolidated Management

Consolidated enterprise management under common rules will be very important, In order to reinforce the consolidated management on a global basis. To achieve them a standardization of accounting rules within the group will become necessary.

ABeam Consulting will engage in this project from the following perspectives.

Unification of accounting policies

It is necessary to unify the policy for posting the documents in order to manage global consolidated information



A standardized accounting policy for the group will be determined and applied to the subsidiaries, as a way of strengthening governance.

Unification of the reporting periods of the subsidiaries

Although differences in financial period are allowed under statutory accounting, it is necessary to mitigate the discrepancies with managerial accounting, which is based on same month-consolidation.



The financial period of each subsidiary will be changed, except for those companies' whose reporting cannot be changed under local laws.

Unification of the management segment (type of organization)

In order to grasp the cost of R&D and its profit of the entire segment, it is also necessary to manage costs incurred in the sales companies by the segment.



The segment in the sales companies (the type of organization) will be changed from customer based to product based organization.

Unification of accounts

Revision of the accounts used by the subsidiaries

The subsidiaries need to submit operational information and financial information that meet the standard group policy of consolidated enterprise management.



Since the accounts, which had been used independently by each subsidiary, do not meet to the requirements of standard group policy, they should refine accounts based on group policy.

Standardizing the meaning of each account

It is necessary to have the same understandings for each account by every subsidiaries,



Accounts such as sales, cost and SG&A, which may have different connotations to each subsidiary will need to be standardized. (Ex. returns and rebates.)

Example of Consolidated Management Infrastructure

