

# ABeam Cloud Global Sales and Manufacturing Template

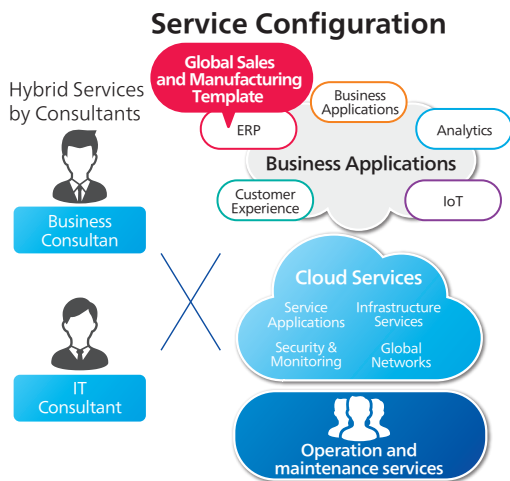
ABeam Cloud Global Sales and Manufacturing Template is a grand design of ABeam Consulting's knowledge and experience in various business and industries built on the cloud platform.

ABeam Consulting will provide service including both cloud service and the template to minimize the initial investment. We will support the implementation of local business optimization for global companies.

## About ABeam Cloud

ABeam Cloud is a service comprised of business application, cloud service which includes service applications, security & monitoring, global networks, infrastructure services, maintenance and operation service all in one package.

Global Sales and Manufacturing Template is one of the industry-specific template group and is an important component of business applications.



## Value Proposition

- Low Cost** | Realize speedy and low-cost system implementation by not having an ownership in IT asset
- Speed** | Utilize industry template to quickly ramp up the system
- One Stop Service** | Since ABeam Consulting centrally copes with application and infrastructure renewal, complicated procedures are unnecessary.
- Technology** | Simplify resource management effort by utilizing technologies offered by ABeam Cloud

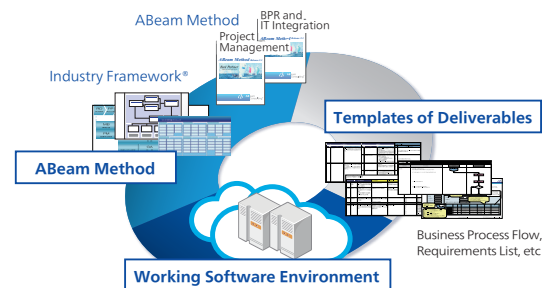
## Business Applications / Global Sales and Manufacturing Template

Business applications are designed to accommodate critical considerations in core systems, such as localization and usability.

Application updates to accomplish compliance with laws, regulation changes and statutory requirements are also released by ABeam as part of localization.

ABeam Cloud Global Sales and Manufacturing Template offers business process templates and pre-configured system, supported by over 100 add-on programs and over 2000 deliverables that enable a speedy implementation at a low cost, empowering your company to make the business advancement.

### 3 Elements of Global Sales and Manufacturing Template

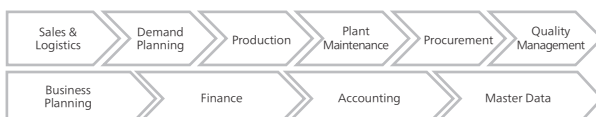


## Coverage Areas

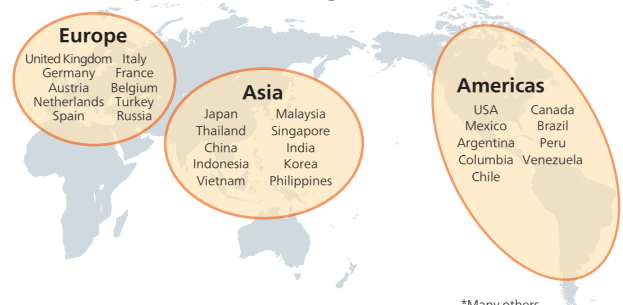
### Industry Coverage

- Automotive
- Consumer Products
- Food
- Chemical
- High-Tech

### Business Process Coverage



## Local Requirement Coverage



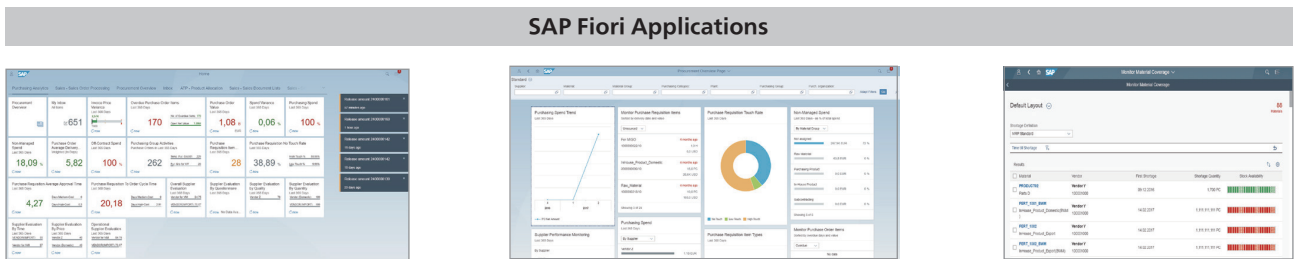
\*Many others

## Flexible and Scalable Cloud Infrastructure

System maintenance, such as securing IT resource and cost of maintenance, has become a major challenge for many companies. ABeam Cloud provides merits on costs, stability, security, support, and scalability, compared to the traditional on premise implementation.

On-Premise		Cloud
Hardware size estimation with consideration of future business expansion	<b>Initial Cost</b>	No hardware procurement
Long-term preparation to procure hardware	<b>Implementation Speed</b>	Time saving for hardware procurement and set-up
An in-house maintenance team	<b>Maintenance</b>	Fee is included in monthly service fee
Hardware set up in remote backup location Individual service contract	<b>Disaster Contingency</b>	Remote backup service is included in monthly service fee
Additional hardware for major business expansion	<b>Scalability</b>	Upgrade is available on demand

ABeam Cloud provides a shortcut to access latest technologies such as SAP S/4HANA® and enables the headquarter to capture the real time management information. EDI is also available for automatized operations.



## Reliable Maintenance and Operation Services

With many vendors involved, IT maintenance and operation can easily become complicated and difficult to manage. ABeam Cloud's operation and maintenance services respond globally 24x7, providing continuous business support.

### Point 1 One Stop Service

From implementation and license contract to the entire lifecycle of SAP usage, ABeam Consulting is ready to support the customer. System updates, such as SAP Notes application and testing, are managed by ABeam's dedicated team to ensure not only the stability of the system, but also an active use of the IT resource.

### Point 2 Following the latest technology

Template functions are upgraded from time to time (such as SAP S/4HANA® technical upgrade, responding to changes in national legal requirements and coordination with other useful applications). Therefore, customers using templates can use the latest system without collecting technology trends and without renewing the system within your company.

