

ABeam Consulting Facts

March 2009

About

ABeam Consulting provides business transformation services that create strategic advantage, improve business processes, leverage technology innovation, and enhance organizational performance for leading multinational and domestic companies worldwide.

ABeam partners with clients to diagnose and solve their real challenges with solutions that combine industry and operational best practices with technical expertise. Pragmatic approaches ensure that clients gain measurable value more quickly. Headquartered in Tokyo, ABeam's 3,500 professionals serve more than 700 clients from 30 offices in 21 countries.

Clients

700+. ABeam clients span industries from automotive to utilities, and include Brother Industries, Kao, Kingston Technology, Mitsui, Mitsubishi UFJ, Northrop Grumman, Scottish Water, Tokyo Metro and Volvo.

Services

Operational Strategy:

- Enterprise Performance Management
- Mergers & Acquisitions Advisory
- Globalization Advisory
- Performance Benchmarking

Business Process Improvement:

- Customer Relationship Management
- Enterprise Resource Planning
- Financial Advisory, Management & Control
- Shared Services
- SOX & J-SOX
- Supply Chain Management

Technology Innovation:

- Business Intelligence
- Information Management
- IT Advisory
- Outsourcing
- Software Evaluation & Implementation
- Systems Integration

People & Organizational Performance:

- Change Management
- Human Capital Management
- Learning & Development
- Organizational Design

Founded

1981 (Previously Deloitte Consulting's Japanese business unit)

Locations

Corporate Headquarters: Tokyo, Japan. 30 offices in 21 countries throughout Asia, Europe and the Americas.

Employees

Approximately 3,500

Management

K. Nishioka, President and Representative Director

M. Banno, Statutory Advisor
A. Clifford-Jones, Managing Director, Global Clients & Markets, UK
A. Fisher, Senior Advisor
J. Fleming, Director of Operations
T. Iwasawa, Managing Director, Japan
R. Muns, Managing Director, Americas
I. Suga, Principal Admissions
H. Tang, Managing Director, Asia
E. van Haaren, Managing Director, Europe
M. Watanabe, General Counsel
T. Yoshizaki, Chief Financial Officer

Ownership

Privately held

Revenues

FY 2008 \$536.7 million (Fiscal year begins April 1)

Company History

May	2008	- Formed affiliate relationship with Lupus Consulting KFT in Hungary - Formed affiliate relationship with Optimum Solutions in Singapore
February	2008	- Formed affiliate relationship with Vector Consulting in Brazil - Acquired Tranzation LLC in the US
January	2008	- Acquired Catalyst Development Limited in the UK
September	2007	- Formed a strategic capital alliance with Powered Process Consulting Ltd.
April	2007	- Integrated ABeam System Engineering Ltd.
March	2007	- Acquired Knight & Javelin Corporation in Korea - Acquired Leadent Limited in the UK
May	2006	- Acquired Qorval Integrated Solutions, Inc. in the US
February	2006	- Opened business bases in Europe and in Malaysia
July	2005	- Acquired Enterprise Business Solutions Pte., in Singapore
May	2005	- Acquired Verison Chusik Hoesa in Korea
April	2005	- Established ABeam M&A Consulting Ltd.
January	2005	- Established GDC (Global Development Centre) in Shanghai
November	2004	- Formed a strategic capital alliance with NEC Corporation
November	2003	- Changed the corporate name to ABeam Consulting Ltd.
October	2003	- Established SC-ABeam Automotive Consulting
April	2003	- Withdrew from Deloitte Touche Tohmatsu
January	2003	- Dissolved capital alliance with Tohmatsu & Co. and the two firms separated - Changed the corporate name to Braxton Ltd.
September	2002	- Established IDA Capital Inc.
October	2001	- Established Deloitte Systems Chubu Ltd. (Forerunner of ABeam Systems Ltd.)
January	2001	- Established SCS Deloitte Technology Inc. (Forerunner of ABeam System Engineering Inc.)
June	1997	- Joined Deloitte Consulting International Group
April	1997	- Integrated with Marketing Consulting division of Tohmatsu & Co. - Changed the corporate name to Deloitte Tohmatsu Consulting Co., Ltd.
July	1995	- Integrated with Software Consulting division of Tohmatsu & Co.
April	1981	- Established Tohmatsu Touche Ross Consulting

Website

www.ABeam.com