

SAP® Business ByDesign® - Mid-Size ERP Solution -

A Complete Cloud Solution to Power your Business

ERP software was originally developed for large organization to manage their entire operation, however, thanks to advances in Digital Technology, today cloud-based ERP software becomes attractive to small and midsize enterprises which :

- Want powerful ERP technologies, without the price tag of traditional solutions
- Are not large enough to justify the size and complexity of more extensive solutions
- Follow a HQ → subsidiary relationship, but cannot justify full implementation/rollout

Common Requirements for Mid-Size ERP Applications

| Requirements | ByDesign Features | Reference L-Size ERP |
|--|---|--|
| Low Cost and Rapid implementation | <ul style="list-style-type: none"> ✓ Average 2-3 months implementation ✓ Fit-to-Standard approach with low cost | <ul style="list-style-type: none"> ✓ 9-12+ months implementation ✓ Customizable but higher cost |
| SaaS Solution - no additional IT infrastructure is required | <ul style="list-style-type: none"> ✓ Complete SaaS Solution ✓ IT infrastructure service is included | <ul style="list-style-type: none"> ✓ On-premise version is common ✓ Need IT infrastructure resources |
| Integration Scenarios to Headquarter should be considered | <ul style="list-style-type: none"> ✓ Standard integration scenarios with available headquarters / affiliates | <ul style="list-style-type: none"> ✓ Integration with group companies is customizable |
| Localization version responses ongoing legal changes | <ul style="list-style-type: none"> ✓ More than 38 countries localization ✓ Timely response to local legal changes | <ul style="list-style-type: none"> ✓ Localization version is normally available |
| Compliance scenarios are provided with headquarters requirement level | <ul style="list-style-type: none"> ✓ Compliance capability with ABeam's global experience | <ul style="list-style-type: none"> ✓ Compliance scenarios are customizable |

SAP Business ByDesign Capabilities

SAP Business ByDesign is a full cloud ERP application for small and mid-size enterprises. It has proven best practices along with built-in analytics, and available connectivity to existing solutions.

1. Best practices with flexibility

- 39 proven best practice processes with built-in analytics
- Easy to adopt and extendable via configuration
- Quarterly product updates deliver new features & updates

2. Open connectivity with easy use

- Open interfaces for rapid connections to digital solutions
- Inherently capable of integration with SAP ERP (S/4HANA, ECC)
- A modern (HTML5) and intuitive user interface

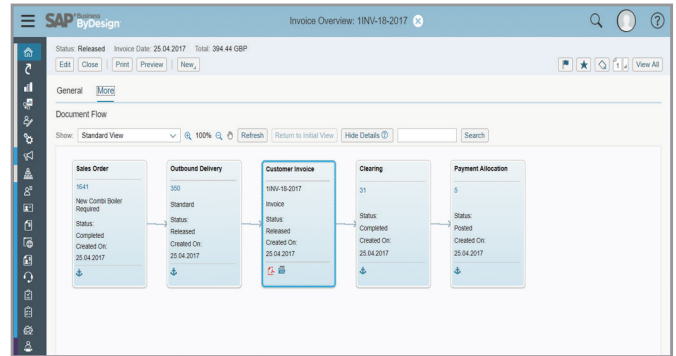
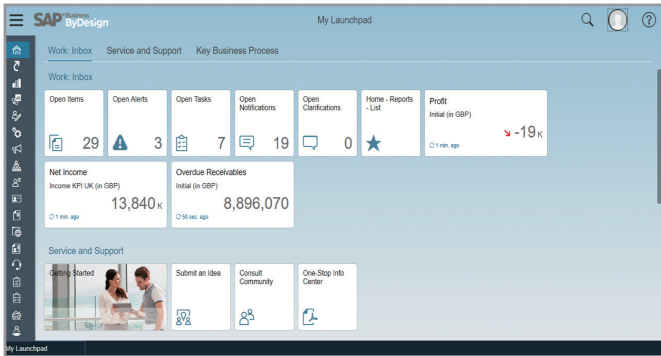
3. Global capability

- Localization functionality is available globally
 - Deployed in 140+ countries
 - Available in 12 languages



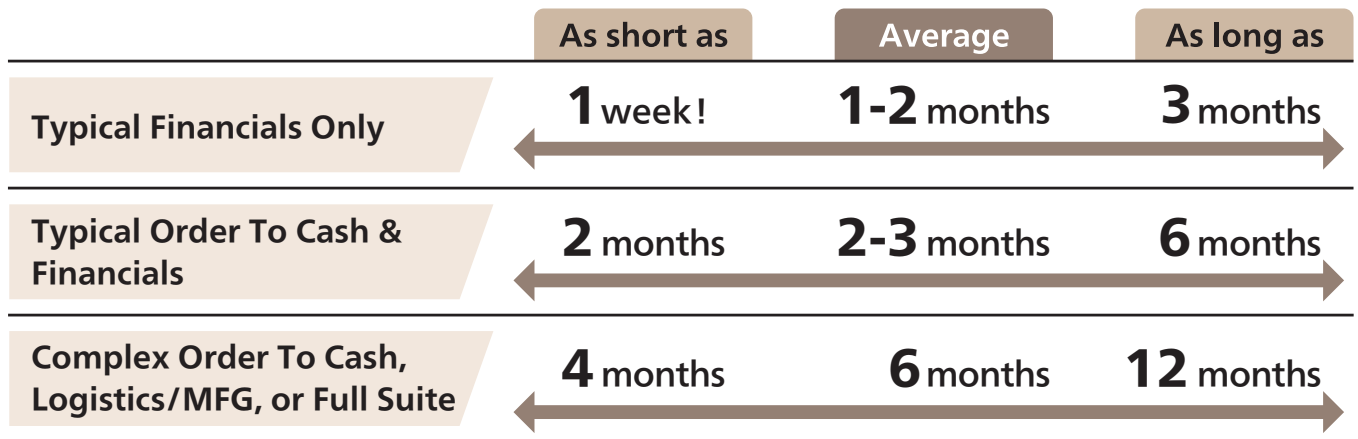
A Complete Cloud Solution Built to Power your Business

SAP Business ByDesign, from ABeam, gives fast-growing, mid-market businesses the Cloud ERP platform to turn growth potential into real results. The end-to-end business suite unifies all core functions bringing together powerful analytics, and best business processes fine-tuned using ABeam's expertise.



Implementation Duration

Using the Fit-to-Standard approach, our average time-to-implement SAP Business ByDesign is 2-3 months. The duration of projects is largely determined by customer complexity (degree of change, amount of integration)



ABeam Value Proposition for your ByDesign Initiative

Successful mid-size ERP Implementation brings synergy between group companies, balance of governance and flexibility, and effective project delivery with proven methodology. ABeam will support your digital transformation with our abundant history of successful on-time, on-budget and on-value management and technology solution delivery.

SAP and Industry Expertise

Dedicated consultants with extensive industry knowledge and professional experience of S/4HANA, ECC projects provide **global synergy between foreign subsidiaries and headquarters.**

MNC Global/Regional Governance

Successful deployment of optimized global business base with the **balance of proper global governance and flexibility of regional business** for Multinational Corporation(MNC).

ABeam Methodology (On Budget/Schedule Management)

ABeam's proprietary methodology and framework fits to global culture ensuring **successful project deliveries from global point of view with on budget and on schedule.**